



## Capability Statement — State of Florida

AI & Intelligent Automation · Cybersecurity Operations · Data Engineering & Analytics · IT Modernization

### CORE COMPETENCIES

- **AI & Document Intelligence** — LLM applications, RAG pipelines, vector search, OCR/IDP for case files, permits, claims, and public-records workloads; GPU inference platforms.
- **Cybersecurity Operations** — incident response, threat hunting, digital forensics, SIEM/SOAR engineering (Splunk ES), SOC leadership, vulnerability management, GRC/vCISO.
- **Data Engineering & BI** — enterprise data warehousing, ETL/ELT, SQL Server administration, Tableau/Power BI executive dashboards at eligibility-system data volumes.
- **Systems & Cloud Architecture** — containerized microservices, Kubernetes, multi-cloud (AWS/Azure/GCP), platform modernization and DevOps delivery.

### DIFFERENTIATORS

- Fortune-level enterprise delivery: security operations defending **350,000+ users across 160+ countries**; production AI serving an entire Big Four firm.
- Data platforms processing **100M+ records daily**; automated analysis of 25,000–40,000 incidents per day.
- USAF combat-veteran founded — deployments to Afghanistan and Iraq; Secret clearance (reactivable).
- Florida roots: University of South Florida (Muma MBA, Engineering); Tampa-based with Tallahassee on-site availability.
- Direct senior-level delivery — no layers between your agency and the engineer doing the work.

### SELECT PAST PERFORMANCE

**Enterprise AI Inference Platform:** architected firm-wide production LLM deployment on H100-class GPU infrastructure; RAG pipelines and agent automation replacing multi-day manual processes.

**Global SOC — 350K+ Users:** advanced IR and threat hunting; built Splunk dashboards, SOAR playbooks, forensics lab; developed 40+ analysts to operational standard.

**Enterprise Data Warehouse:** engineered production warehouse processing hundreds of millions of records daily; executive BI eliminating hundreds of manual reporting hours annually.

### PURCHASING PATHS

#### DIRECT PURCHASE

Category Two (<\$35,000) — informal quotes accepted; fast turnaround

#### MFMP

Registered vendor, Vendor Information Portal (VIP)

#### IT STAFF AUGMENTATION

Pursuing prequalification, STC 80101507-23-STC-ITSA (2026 supplement)

#### SUBCONTRACT / TEAMING

Available to primes on existing state term contracts

### COMPANY DATA

#### BUSINESS TYPE

SDVOSB (LLC, Florida)

#### NAICS

541511, 541512, 541513, 541519, 541611, 518210

#### UNSPSC (SAMPLE)

80101507, 80101508, 81111503, 81111705, 81111801, 81111810, 81112200, 81162000, 81162200, 43232314, 43233200

#### CLEARANCE

Secret (reactivable)

#### ENGAGEMENT

Remote, Tampa Bay on-site, Tallahassee available

### CONTACT

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